



**CLIMATE** 

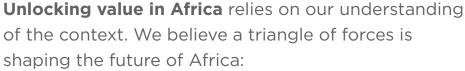
## **ABOUT GENESIS**



Genesis Analytics is a global African advisory firm.

Based in Johannesburg with offices in London, Nairobi, Lagos, Abidjan and Toronto, our team of 120 consultants advises companies, governments and donors around the world. Genesis has worked on almost 4000 assignments in 89 countries, of which 45 are in Africa.

We look at the African continent as an opportunity for massive positive social, economic and environmental progress. Our purpose as a firm is to unlock that latent value, whether it is found in the private, social or public sector. We do this by combining multi-disciplinary skills and deep African experience.



#### These forces are

- The **youth** wave arising from Africa's great demographic transition
- Opportunities from the global **technological** leap forward
- Managing and mitigating regional climate change

#### Our consultants are experts in

Climate and Disaster Risk Finance | Shared Value and Corporate Impact | Monitoring, Evaluation and Learning | Economic Opportunity | Economic Impact Assessment | Behavioural Solutions | Digital Economy and Governance | Financial Services Strategy | Human Development | Public Health and Financing | Competition Economics and Regulation | Youth (including adolescent girls and young women)

Our best work has been through combining these complementary areas of expertise to find fresh solutions to old developmental challenges.

# CLIMATE & DISASTER RISK FINANCE PRACTICE





We are facing a **great challenge**: International climate finance is not sufficient to adequately and timely address the climate emergency...



Recipient countries fail to access all the finance available due to a lack of knowledge and understanding of choices and processes.



Funding provided by public sources is not enough and the private sector needs to be more actively involved.



Countries need comprehensive climate and disaster risk finance strategies to adequately and timely address mitigation and adaptation plans and financially prepare for disasters.



COVID-19 recovery plans are an opportunity to "green" development plans and build long-term resilience, and to accelerate the transformation to green growth.

... We aim to be the leading global advisory firm in unlocking climate finance



#### 3

#### WHAT WE DO

We work with governments, donors and private businesses to...

1 UNLOCK ACCESS TO INTERNATIONAL CLIMATE FUNDING

 Increase the flows of climate finance from higher to lower income countries through resource mobilisation strategies

- Foster the role of the private sector in climate finance and provide strategies for private sector engagement
- Identify tailored financial instruments to meet specific needs and advise on suitability of different funding sources (green bonds, social and sustainability bonds, sustainability linked loans, outcomes-based instruments or blended finance)

PROVIDE AND ENHANCE SOLUTIONS TO TACKLE THE CLIMATE CHALLENGE

 Assist government in the development of climate and disaster risk finance strategies and products

- Green public financing and budgeting:

we integrate climate finance into national or state budgets, and give advice on most effective uses to ensure mainstreaming of adaptation and mitigation plans

 Inform financial products and public and corporate strategies with artificial intelligence, machine learning and earth observation data

ENHANCE USE OF EVIDENCE AND DATA TO ADDRESS THE CLIMATE CHANGE EMERGENCY

 Assess socioeconomic and financial impacts of climate change and estimate potential costs

- Design strategies for a net-zero emissions future (e.g. NDCs, SBTi )
- Green MEL: evaluative tools to unpack whether climate-smart solutions are achieving impact



Better planning and data-driven decisions for climate action

Climate and disaster risk finance strategies and instruments

Ours is a unique pragmatic approach that handpicks the best insights from Environmental Science, Behavioural Science, Political Economy Analysis and Financial Valuation.

Increasing access to

climate finance

#### HOW WE UNLOCK VALUE

Our ability to see the position of all sides is a stand-out strength.



### Increasing access to climate finance



Mobilisation and leveraging funding for SADC<sup>1</sup> water and infrastructure project by CRIDF<sup>2</sup>.



Business case and financing strategy for the **Kikonge Hydropower Project** in Tanzania for CRIFD<sup>2</sup>.



Assessment of FSDU<sup>3</sup> strategy to appeal to potential funders in Uganda.



Strengthen CORB<sup>4</sup>
Fund's Climate Change
perspective and reach,
for Chemonics/USAID.



Better planning and data-driven decisions for climate action



Identify intervention pathways to sustained climate resilience at scale for select **Vuna Agriculture Development Facility** projects in SE<sup>6</sup> Africa.



Southern Africa's Resilience to Natural Resource Shocks. **M&E partner** of USAID's **Resilient Waters Programme**, in Okavango & Limpopo basins.



Review of plan to grow skills in the energy sector. Rocky Mountain Institute's SEED<sup>5</sup> programme in Sub-Saharan Africa.



**M&E assessment** for the Development Bank of Southern Africa's (DBSA) Green Fund.



Climate and disaster risk finance strategies and instruments



Analysis on Carbon tax proposal for Business Unity South Africa (BUSA).



Structuring and implementation of Songwe River Basin Project in Tanzania and Malawi.



Climate Risk Assessment of Tanzanian Dam Project under different scenarios.



Identify evidence gaps in Climate Disaster Risk Finance for InsuResilience.

Notes: SADC: 1) South African Development Community. 2) CDRFI: Climate Resilient Infrastructure Development Facility. 3) FSDU: Financial Sector Deepening Uganda.
4) Cubango Okavango River Basin. 5) Sustainable Energy for Economic Development. 6) Southern East Africa: Malawi, Mozambique, Tanzania, Zambia, Zimbabwe.

#### **FURTHER GENESIS EXPERIENCE**



Assisted Nigerian farmers to "climate-proof" projects.

Case for private sector, climatesmart smallholder farming.

Seed project increased farmers' yield in Zimbabwe.



Report unplanned consequences of South Africa climate change plan.

Finance and Climate Change Regulatory impact assessment.



Technical support for the structuring and implementation of the Songwe River Basin Development Project.

Reviews South Africa's energy future through to 2050.



Promotion of green growth and sustainable development to address socioeconomic disparities through a focus on investment, infrastructure, employment and skills development.



Innovative Solutions to South Africa Water Security Challenge.

Financial analysis of the potential costs and benefits in isolating a water demand management (WDM) zone in Maseru.



Micro, Small and Medium Enterprise development in the green economy space.

#### WHY CHOOSE GENESIS ANALYTICS

Over the past 20 years we have forged trusted, long-term relationships with governments, foundations, donors and companies across Africa and the global south.



We have deep understanding of governments and the financial sector in African and global south economies.

We have a strong track record in advising donors, governments and private sector on climate and disaster risk finance, sustainable finance, monitoring evaluation and learning, resource mobilisation, and evidence-based solutions.



We work **both** with the private and public sectors.

We believe that experience in one enriches our work in the other.

We work with governments, donors and finance institutions to understand the enabling environment for accessing global climate finance and how to align local capacities with global standards.



### ETHICS & INDEPENDENCE

We work hard to retain a reputation for ethics, fairness and transparency.

We produce independent analysis that is sensitive to the nuances of different stakeholders and is always balanced.

Our work and decisions can withstand scrutiny.



The world is facing ever more complicated and complex challenges.

We believe in "Joint Solutions".

We draw on a crossdisciplinary team in economics, financial valuation, behavioural science, environmental economics, political science.

A specific focus on climate-smart agriculture in the Micro, Small and Medium Enterprise development in the green economy space.

#### **OUR TEAM**

We draw on a cross-disciplinary team of more than 120 professionals with wide range of experience across geographies and sector. Our extended team works in development, environment, financial services and insurance, business strategy, behavioural science and much more.



MARCELA TARAZONA
Partner (PhD, MBA)
Contact Us



Green MEL Lead (PHD)



VALENTINA RAMÍREZ Investment Finance Specialist (CFA)



Climate Finance Specialist



MISHKAH JAKOET Green Economy Expert



JAMES BERNSTEIN Risk Management Expert



TASCHA TERBLANCHE

Banking Strategy

& SMEs Expert



RICHARD KETLEY
Financial Services
Expert



Private Investments Specialist (CFA)



ROLAND BANYA
Sustainable Finance
Specialist (PhD)



**ITAGO WINNIE**Evaluation for Development



SARAH BROWN

Behavioural

Economist



GAÏCHA SADDY
Capital Markets
Specialist

WE ARE HERE
TO HELP **YOU**UNLOCK VALUE.

## SOME OF OUR QUALIFICATIONS INCLUDE

- PhD in Economics
- PhD in Development Studies
- PhD in Finance
- CFA, Chartered Financial Analyst
- Master of Business Administration (MBA)
- MPhil Environmental and Natural Resource Economics
- MSc Environmental Economics
- MA Environmental and Natural Resource Economics
- MSc in Philosophy & Public Policy
- MSc Climate Change and Sustainable Development
- MSc in Carbon Management
- MSc in Economic Development
- MSc Economics
- MSc in Finance
- MSc in Behavioural Economics
- MPhil in Development Studies
- MCom Economic Development
- Bs. honours in Environmental Economics and Policy
- Members of our team our fluent in: English, French, Spanish, Italian, German



Office 3, 50 Sixth Road, Hyde Park, **Johannesburg** | WeWork, Fox Court, 14 Grays Inn Road, **London** 3<sup>rd</sup> Floor, Maryland Mall, 350 Ikorodu Road, Maryland, **Lagos** | 4<sup>th</sup> Floor, West Park Suites, Ojijo Road, Parklands, **Nairobi** 26 Thornhill Avenue, M6S 4C5, **Toronto** | Africa Works, Immeuble Le7, Rue du 7 Decembre, **Abidjan** 

Contact marcelart@genesis-analytics.com

